

## Liquidity Determinants in an Order-Driven Market : Using High Frequency Data from the Saudi Market

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**Abstract**—This paper examines liquidity determinants of large trades "block trades" in the Saudi market using 124 companies that comprise all listed firms in the market. We use high frequency intraday data for the period 2005-2008 to provide out of sample evidence related to liquidity and information asymmetry. Bid-ask spread as a measure of liquidity was decomposed, using the model of Huang and Stoll (1997) to infer the information asymmetry patterns in the market. We use quoted spread (QBAS), relative spread (RBAS) and effective spread (EBAS) as three proxies for liquidity in the market. We find a price impact asymmetry between buyer-initiated block trades and seller-initiated block trades. Seller of block trades in the Saudi market pay higher liquidity premium than buyers of block trades. Our results provide new evidence from an order-driven market that has low degree of institutional investors and higher concentration of ownership.

**Keywords**- *Liquidity, Bid-Ask Spread Block trades, Saudi Stock Market, information asymmetry and liquidity.*

### I. INTRODUCTION

The relationship between stock returns and liquidity is one that is heavily studied in the microstructure literature of financial markets. There exists a lot of research, both empirical and theoretical, on the liquidity. Liquidity has various measures among which are stock's trading frequency, bid/ask spread and the depth of the market for that stock. More commonly is the usage of Bid/ask spread as a measure of liquidity. Prior research has made substantial contribution toward understanding the determinants and components of the bid/ask spread as well as patterns of liquidity exist in the market.

We use high frequency intraday data for the period 2005-2008 to provide out of sample evidence related to liquidity and information asymmetry. Bid-ask spread as a measure of liquidity was decomposed, using the model of Huang and Stoll (1997) to infer the information asymmetry patterns in the market. We use quoted spread (QBAS), relative spread (RBAS) and effective spread (EBAS) as three proxies for liquidity in the market.

The paper is organized as following. Section II discusses relevant literature regarding block trading and liquidity. Section III and IV describe, respectively, the data and methodology used to implement our analysis. Finally, section V ends with results and conclusion.

### II. LITERATURE REVIEW

Liquidity is one of the main issues in microstructure literature. The word liquidity is often used in loose and imprecise way because it can cover many aspects. However, a market is considered perfectly liquid if a participant can trade at the observed prices irrespective to the quantity, time and order type (buy or sell) desired. It is defined as the ability to buy or sell significant quantities of a security quickly, anonymously, and with little price impact.

Since the start of market microstructures studies, liquidity has been the focus of some researchers trying to understand the price formation process. Starting with Demsetz (1968) who concludes that trading volume and number of trades, volatility, firm size and prices are the main determinants of liquidity. Tinic (1972) finds a positive relation between trading activity and liquidity and a negative relation between trading activity and volatility. Subsequent papers usually use bid-ask spread and price impact as main proxies for transaction costs and liquidity. These papers study the topic in two different ways. First, in cross sectional analysis where they investigate whether higher bid-ask spreads and higher price impact would lead to higher returns in assets. In general, these papers find positive relationship between expected stock returns and alternative proxies for individual illiquidity levels such as bid-ask spreads, price impacts and probability of informed trading (e.g., Amihud and Mendelson, 1986, Brennan and Subrahmanyam, 1996).

Second group of papers study the time-series properties of aggregate liquidity measures and find existence of liquidity patterns and predictability in how liquidity might affect asset prices. Example of these papers include (Chordia et al., 2001; Hasbrouck and Seppi, 2001; Amihud, 2002).

It is generally accepted that asset prices are closely affected by liquidity risk and liquidity patterns. Many research papers have focused on the liquidity effect on assets prices, the main finding is that liquidity is negatively related to stock returns. For example, Amihud and Mendelson (1986) suggest that average liquidity is priced in the market while Pastor and Stambaugh (2003) find that security return sensitivity to market liquidity is a risk factor that is priced in the market. Amihud (2002), Bekaert et al., (2007) provide evidence that liquidity commoved with returns and can predict future returns.

In any stock exchange, liquidity can impact the price at which securities are traded, therefore, it is crucial to measure and model liquidity for the assets and the market in general. Various measures have been used for liquidity, e.g. Grossman and Miller (1988) indicate that market liquidity can be measured by investigating the ability of executing trades under the current quotes price and time wise. More commonly cited is Kyle's (1985) practical definition of liquidity. Kyle identifies three components of market liquidity; the bid-ask spread "tightness", the depth of the market for a particular stock, and resiliency. Tightness is defined as the cost of turning around a position over a short period of time. Generally, the narrower or the smaller the spread the more liquid is the market. Depth of the stock or the market in general is the volume needed to move the prices by a given amount. The larger volume needed to move the prices the higher liquid is the market. Resiliency is the speed with which prices return to equilibrium or current level following a large trade. The price effect of a trade in a resilient market is small and short-lived. Depth and breadth of the market are concepts that are closely related to each other. A deep market is a one that you find incremental quantity ready to for trade above and below current price level.

Amihud and Mendelson (1986) suggest that liquidity can be measured by the cost of immediate execution in a view that bid and ask price is the sum of the buying premium and the selling concession. Recent work has introduced different metrics of liquidity, such as the illiquidity measure of Amihud (2002) where he shows that expected market illiquidity increases expected return because essentially illiquidity ratio serves as a proxy for the price impact of trade.

Persaud (2003) identifies a different but rather insightful fourth measure for liquidity which he calls diversity. He argues that lack of diversity can lead to liquidity black holes. Diversity refers to the differences in beliefs among traders in their market view. Persaud states "a liquidity black hole is where price falls do not bring out buyers, but generate even more sellers." Contrary to the normal belief that when prices go down an increasing number of buyers will exist, this is a condition where liquidity dries up and falling prices incline more seller. One important factor of this condition is the homogeneity of investors and how it could create the liquidity black holes. A stock market crash where panic selling motivates more selling is a clear example of liquidity black holes.

Market liquidity is considered an important factor that is closely related to market efficiency and stability. Liquidity is an important determinant of market behaviour. A liquid market has more capacity to accommodate order flow, hence promoting efficiency of the market. Chordia et al. (2005) consider the market's capacity to accommodate order imbalances as an indicator of market efficiency.<sup>1</sup>

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<sup>1</sup> Conditions where buy (sell) orders outnumber sell (buy) orders for a security in the market, which might halt trading for that security.

Market systems differ in their role of who provides liquidity. In a quote-driven system, the dealer is responsible for creating liquidity in the market. He stands by ready to buy and sell shares at anytime. Quantity of shares (volume) demanded or supplied is determined by the traders not the dealer creating inventory balance risk for him. Hence the dealer is given exclusive rights as compensation by an exchange over a share; therefore the dealer can post different prices for purchases and sales. The dealer buys at the bid price  $P_b$  and sells for higher ask price  $P_a$  and the spread is the difference between the bid and ask prices  $P_b - P_a$ , known as the bid-ask spread. The spread is the main source of profit for the dealer in return for providing the market liquidity. The dealer sets prices first then investors submit quantities.

In contrast, in the order-driven system, investors voluntarily provide the liquidity for the market through the limit orders and subsequently creating the spread in the order book. Prices and quantities are set by investors as the order-driven system operates without intermediary.<sup>2</sup> All orders are entered into the order book and wait for execution which could follow call auction or continuous auction mechanism. Trade transactions and best price levels on both sides are visible to all traders in the market, and orders submitted but not executed yet can be amended or cancelled by a trader.

Trading rules and mechanisms varies in the way liquidity provision is handled. For example, some markets allow for "upstairs market" to facilitate the large trade transactions. Upstairs market is a network of dealers and brokers that facilitate negotiation of block trades between the buyers and sellers or dealers who syndicate among themselves to take the other side of the trade. This alternative trading mechanism is used for different reasons, one of which is the information problem naturally embedded in the large trades as they may signal information to other investors thus creating adverse selection problem. The block trader might be at price disadvantage when a large trade moves the price unfavourably if the order is submitted to the downstairs market.

### III. DATA

We use high frequency data (one minute interval). It is a unique dataset in the way that it includes all listed companies (124 companies) in the SSM and the market Index, Tadawul All Share Index (TASI) at the intraday level. The dataset contains all transactions which are time-stamped to the nearest minute and in some cases it aggregates all transactions occurred within the minute. Any inference about the data is applicable to the whole market as the dataset is free from any sample bias. It is highly comprehensive dataset as it almost covers four-year intraday dataset, from Jan 2005 to September 2008, with over 16,076,414 records of all transactions and bid-ask quotes. We define block trades in our study as any trade

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<sup>2</sup> A broker exists to facilitate the matching of buyers and sellers in an electronic order driven market.

with over 10,000 shares, which is 4,221, 870 trades or 20.8% of all trades in our sample. Tables 1 and 2 describe main indicators of the dataset and some descriptive information.

TABLE I. SAUDI STOCK MARKET MAIN INDICATORS.

Year	No. of Investors	No of Firms	NO. of Shares traded	No. of transactions	Market Value	Index
2002	N/A	68	1,735	1,033	280	2,518
2003	N/A	70	5,565	3,763	589	4,437
2004	1,383	73	10,298	13,319	1,148	8,206
2005	2,573	77	12,281	46,607	2,438	16.712
2006	3,577	86	54,440	96,095	1,225	7,933
2007	3,669	111	57,829	65,665	1,946	11,176
2008	3,798	126	58,727	52,135	924	4,803

**Notes:** Year of Trade, Number of investors present in the Saudi Stock Market(thousands), Number of Shares Traded(in millions), Number of Transactions(thousands), Market Value in Billions, and a Value Weighted Index for the Saudi Stock Market. The exchange rate is approximately (\$1=3.75 Saudi Riyal). Source: SAMA. Forty fourth Annual Reports.

TABLE II. BLOCK TRADE DESCRIPTIVE INDICATORS.

	No of trades '05-'08	Avg No of shares	Avg Value Per trade	Avg Quoted Spread	Avg Relative Spread
<b>All trades</b>	16,076,414	9	58	0.19	0.0030
<b>Blocks 26.2%</b>	4,221,870	29	1,880	0.3586	0.0063
<b>Buy 14.7%</b>	2,366,099	30	1,932	0.3607	0.0062
<b>Sell 11.5%</b>	1,855,236	28	1,827	0.3564	0.0064

Note: This table reports the number of observations in the dataset with some descriptive statistics regarding the Averages of number of shares per trade(in thousands), average value(in thousands), average absolute spread and average relative spread for all the four categories of trades(All trades, Block trades, Buy Block trades and Sell Block trades).\*\$1=S.R 3.75.

#### IV. METHEDODOLOGY

The bid-ask spread is an indicator of the cost of trading and is a measure of market illiquidity. A central issue in the market microstructure research is the determinants of bid ask spread and its variation across securities or time. Prior research has made substantial contribution toward understanding the determinants and components of the bid/ask spread. A line of research that focuses empirically on which variables or trading activity measures can determine bid-ask spread and also capture variation in spread cross-sectionally include but not limited to Demsetz

(1968), Tinic (1972), Stoll (1978), Jegadeesh and Subrahmanyam (1993) and Heflin and Shaw (2000). The results of these variables differ, but some of the main findings are that spread is a function of price level, volatility, firms size, volume and the number of market makers. For example, Stoll (1978) and Jegadeesh and Subrahmanyam (1993) find that spread is correlated negatively with the price level, volume and the number of market makers, and positively associated with volatility. Heflin and Shaw (2000) find that spread is positively related to volatility and ownership concentration while negatively correlated to share prices, trade size and firm size.

Intuitively, higher volume reduces inventory cost for the market maker which would be reflected in the bid-ask spread. Moreover, the volatility variable seems always to have a positive relationship with the spread because of the uncertainty and adverse selection problems that are usually associated with higher volatile stock. All previously mentioned studies have the intention to capture which trading activities affect the spread, however, they were conducted in a market maker environment where the market maker is mainly responsible for setting the bid and ask quotes. The hypothesis that trading activity is indeed an important cause of liquidity is confirmed in limit order markets as well, including some of the recent theoretical work on limit order market (see, e.g., Foucault, et al., 2005; and Rosu, 2009).

The SSM is a purely order-driven market where the bid and ask prices are set by the demand and supply of traders in the market. We anticipate that trading activities will have similar effect that found in quote-driven market but some deviations are expected too. For example, the volume of the trade variable might reflect an adverse selection problem in an order-driven market rather than an inventory cost as in a specialist market, hence we expect some variables in the SSM to capture different aspects of the trading activities and will have different effects than those found in the literature. We focus on the determinants of bid-ask spread across different trading activities attributes and across time of the day to examine any variation or irregularities in the market using multivariate regression analysis. We attempt to examine cross-sectionally the relationship between bid/ask spread and trading activities similar to prior established work of Demsetz (1968), and Heflin and Shaw (2000). We also analyse intraday patterns in bid-ask spreads through dividing the trading day into three times intervals and use dummy variables for each interval. Contrary to the quote-driven market where market makers set the quotes, the interaction between market orders that demand liquidity and limit orders that supply liquidity determines the liquidity in an order driven market. As mentioned earlier in this thesis, there are various dimensions of liquidity that were discussed in the literature. For example, Harris (1990) defines four dimensions of liquidity: width, depth, immediacy and resiliency. We measure how trading activities affect the bid-ask spread which is the width measure of liquidity. However, other dimensions of liquidity are examined as well. To examine the relationship

between market liquidity and trading activities we estimate various forms of the following OLS cross-section regression that is similar in principal to Heflin and Shaw (2000) Model where they measure the relationship between liquidity and ownership structure. Our model is similar also to Harris (1994) who uses the market value of shares outstanding as a proxy for adverse selection and also uses the standard deviation of returns as a direct measure of volatility.

For the determinants of liquidity, we include well documented variables from the literature ; size of the trade, volatility of returns, size of the company, number of trades per day, sign of the trade (buy or sell) , and dummy variables for time of the day.

$$Liquidity = \alpha + \beta_1 (volume) + \beta_2 (volatility) + \beta_3 (size) + \beta_4 (No\ of\ trades) + \beta_5 (trade\ sign) + \beta_6 (t_1) + \beta_7 (t_2) + \beta_8 (t_3) + \epsilon \quad ($$

Where liquidity is either quoted spread (QBAS), relative spread (RBAS) or effective spread (EBAS). Volume is the natural logarithm of the number of shares per trade. Volatility is the standard deviation of returns computed from beginning of the day midpoint to the last trade prior to the current trade. Size is natural logarithm of the market value of common equity for each firm. Number of trades is the cumulative number of trades per day for each stock matched with the date of the trade. Trade sign is a dummy variable representing the direction of the trade using Lee and Ready (1991) “tick rule” classification technique, we assign value of 1 for buyer-initiated trades and value of 0 for seller-initiated trades. We include three dummy variables for the time of the day where the trading day is divided into three time intervals, first trading hour ( $t_1$ ), midday trading( $t_2$ ) and last trading hour( $t_3$ ). All variables are computed from the intraday data of block trades, we include only trades with volume larger than 10,000 shares.

Easley and O’Hara (1987) indicate that informed traders prefer to trade a large amount at any given price, a finding that confirmed by many researchers.<sup>3</sup> If this finding holds true, the adverse selection component of the spread should increase with trade size, subsequently, bid-ask spread should be higher. We expect trade size to have a positive signed coefficient with regard to bid-ask spread. Volatility is directly measured as the standard deviation of price returns. Volatility as a measure of risk is expected to widen the bid-ask spread, therefore we expect to have a positive coefficient with liquidity. The natural logarithm of the market value of shares outstanding serves as an inverse proxy for adverse selection costs. The larger the firm, the larger the government and other funds ownership which could indicated a greater degree of public information. Therefore, larger firms are believed to show less information asymmetry among investors and smaller adverse selection cost. We expect firm size to have a negative coefficient with the bid/ask spread.

<sup>3</sup> Look for example, (Kyle, 1985).

The number of trades is a measure of trading frequency; the higher trading frequency the stock is the lower the spread and which induce lower transaction cost and higher liquidity in the market. The sign of coefficient for the number of the trades is expected to have negative relationship with regards to bid-ask spread. Trade sign is a dummy variable that takes the value of 1 if the trades are classified as buy and 0 for sell trades. We attempt to examine if a trade sign has any effect on liquidity in the market. Prior research has establish a price asymmetry between buy and sell block trades indicating that buy trades have permanent price impact on stocks while sell trades have somehow lower price impact that tends be transitory. In other words, sellers of block trades pay a liquidity premium. In fact the natural asymmetry between liquidity buyers and liquidity sellers lead to the asymmetry in price impact. If sale trades contain less information and are more motivated by liquidity then we would expect that purchase trades to have higher bid-ask spreads because of the higher probability of informed trading. Our results indicate that purchases have much greater effects on bid-ask spread than sales which can be explained by the fact that they are less likely to be driven by liquidity. our result is in favour of the literature explanation of this asymmetry, that is in purchases traders have to make actual investment decision whereas in sales the decision can be induced by a number of factors such as liquidity requirements or diversification needs.

Finally, the time dummy variables are included in the regression to examine any intraday patterns of liquidity. The microstructure literature has detected and reported various patterns of liquidity .One of the most famous pattern is the U-shaped bid-ask spread where the spread is at its highest at the opening and closing of the trading day (McInish and Wood, 1992).<sup>4</sup> Similarly, Al-Suhaibani and Kryzanowski (2000) document the U-shaped pattern of liquidity in the SSM even though the market shows different structure and characteristics. Most of these patterns indicate high spread at the beginning of the trading session then declining during the day, a behaviour that can be related to uncertainty. The similarity in liquidity patterns in different market system, suggests that market maker alone, in a quote-driven market, cannot be accounted totally to the widening of the spread at the open and close of the trading session. Accordingly, we expect bid-ask spread to be at its highest at the opening and narrows as the trading hours continue and prices incorporate new information.

## V. RESULTS

TABLE III. LIQUIDITY DETERMINANTS IN THE SSM

VARIABLES	(1)	(2)	(3)
	QBAS	RBAS	EBAS
Volume	0.0682*** (0.000222)	0.00155*** (3.28e-06)	0.0385*** (0.000199)

<sup>4</sup> Some other well documented patterns include inverse U-shaped ,J-shaped, inverse J-shaped along with other patterns (e.g., McInish and Ness, 2002).

Volatility	0.321*** (0.000250)	0.00124*** (3.68e-06)	0.219*** (0.000223)
Size	-0.00501*** (0.000116)	-0.000357*** (1.72e-06)	0.00118*** (0.000104)
No of Trades	-0.00121*** (4.66e-06)	-2.81e-06*** (6.88e-08)	-0.00115*** (4.17e-06)
Trade sign	0.0269*** (0.000350)	0.000251*** (5.16e-06)	0.0148*** (0.000313)
TimeDummy1	0.0202*** (0.000645)	0.000462*** (9.52e-06)	0.0153*** (0.000577)
TimeDummy2	-0.0325*** (0.000489)	-0.000478*** (7.22e-06)	-0.0341*** (0.000438)
Constant	-0.277*** (0.00333)	-0.00282*** (4.92e-05)	-0.221*** (0.00298)
Observations	4221872	4221872	4221872
R-squared	0.291	0.085	0.192

**Notes:** this table presents Cross-sectional OLS regression coefficients of the liquidity determinants in the SSM.

$$\text{Liquidity} = \alpha + \beta_1(\text{volume}) + \beta_2(\text{volatility}) + \beta_3(\text{size}) + \beta_4(\text{No of trades}) + \beta_5(\text{trade sign}) + \beta_6(t_1) + \beta_7(t_2) + \beta_8(t_3) + \varepsilon$$

Volume is the natural logarithm of the number of shares per trade, volatility is the standard deviation of returns computed from beginning of the day midpoint to the last trade prior to the current trade, size is natural logarithm of the market value of common equity for each firm. Number of Trades is the cumulative number of trades per day for each stock matched with the date of the trade. Trade sign is a dummy variable taking value of 1 for buy trades and 0 for sell trades. Time of the day variation of liquidity patterns is examined through time dummies, t1=first trading hour, t2= midday trading hours, and t3=last trading hour. Sample is split into two subsamples buy and sell block trades. Three measures have been used to proxy for liquidity that is quoted spread (QBAS), 2) relative Spread (RBAS) and 3) effective Spread (EBAS). spreads are calculated as the following:

$$1) \text{QBAS} = \text{ask price}_t - \text{bid price}_t,$$

$$2) \text{RBAS} = \frac{(\text{ask price}_t - \text{bid price}_t)}{\text{mid price}_t}, \text{ and}$$

$$3) \text{EBAS} = 2(\text{trade price}_t - \text{mid price}_t).$$

Standard errors are reported in parentheses. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1

The quoted spread and effective spread report higher R-squared at 27 and 22 percent, respectively. The relative spread report a lower R-squared at 8 percent only. Someone has to be careful when including the relative spread as a measure of liquidity. Bollen et al (2004) when reviewing Tinic and West (1974) work on the bid-ask determinants, states "For the relative spread regression to be correctly specified, all of the explanatory variables must be deflated by share price". All explanatory variables report significant coefficients at the 1% level for all forms of the models. Volume show positive relationship with the spreads indicating that informed traders tend to transact large volume, confirming to Easley and O'Hara (1987) model of informed trading. Volatility has significant positive effect, in fact its coefficients are the highest among all variables at 0.32 and 0.22 for the quoted and effective spread. Volatility augments spread in the SSM, a relationship that is very well documents in the literature. Size of the company has a negative relationship with the quoted bid-ask spread as expected with coefficient that is (-0.005). The larger the firm the more well known and lower the possibility of adverse selection cost that is reflected in the spread. Our firm size relationship coincides with Heflin and Shaw

(2000) who report a firm size coefficient of (-0.008). Smaller firms in the SSM tend to be the target of both informed and speculative trading due to smaller number of shares and higher ability to control price movement of stocks regardless of fundamental values, therefore, smaller firms' stocks tend to show higher volatility and adverse selection costs.

However, the effective spread shows a positive coefficient with the size of the company, the larger the firm the higher the effective transaction cost. Effective spread shows how a round-trip trade price was placed relative to the midpoint price (price improvement) and the tendency for larger orders to move the price (price impact). Naturally, larger orders are associated with larger company size, the positive relationship between firm size and effective spread maybe due to the price impact of larger orders. Moreover, larger companies in the SSM exhibit higher stock prices, hence higher effective spread is also expected.

Number of trades which is a measure of the trading frequency appears to have a negative relationship with all types of spreads, confirming to prior research (Kim and Ogden, 1996; Heflin and Shaw, 2000; Giouvris and Philpattos, 2008) who also found significant negative relationship between number of trades per day and the components of the bid-ask spread. Number of trades can be explained as a way of reducing information asymmetry in the market. If a stock is relatively traded frequently, traders relate frequency of the trade as a high liquid stock, therefore the spread tightens between the bid and the ask prices. The trade sign dummy variable, 1 for buy trades and 0 for sell trades, indicates that on average buyer-initiated trades increase the spread more than seller-initiated trades with coefficients of 2.7% and 1.5% for the quoted and effective spread, respectively. A relationship that is supported by the numerous literature findings of price impact asymmetry between buy and sell block trades. Finally, the time dummies suggest that liquidity cost is at its highest at the beginning of the trading day then decreases throughout the trading day before it bounces again toward the end of the trading day forming an inverse J-shaped bid-ask spread pattern similar to McNish and Wood (1992). The time dummies coefficients for all types of spreads quoted, relative and effective report similar patterns of a positive coefficients for time dummy1 at 0.2, 0.0004, and 0.015, respectively, then followed by negative signs reported in the same order for time dummy2 at (-0.03), (-0.0005) and (-0.034). Our time of the day results are consistent with Frino et al. (2007) who find liquidity cost or price impact is the largest for block trades executed at the first hour. Moreover, our intraday spread pattern is somehow similar to Al-Suhaibani and Kryzanowski (2000) who find that spreads are at their highest at the open and narrow over the trading day in the SSM. An obvious explanation for this pattern is that adverse selection is highest at the beginning of the day and as trading continues the information asymmetry decrease or incorporated in the prices. Graph (1) shows the average bid-ask spread pattern throughout the trading hours.

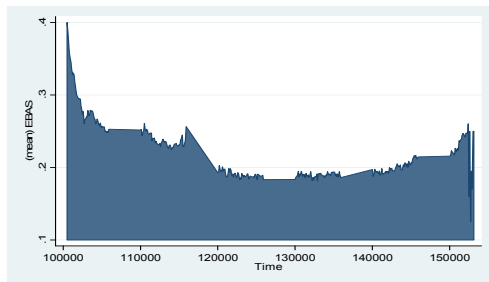


Figure 1. Intraday Variation Pattern of the Spread

Notes: The graph shows the intraday pattern for the effective bid/ask spread in the SSM averaged across all observation by the minute as the following:

$$EBAS_t = \frac{1}{N} \sum_{t=1}^{270} 2(\text{trade price}_t - \text{mid price}_t)$$
 Spread is at its highest at the beginning of the trading hours then decreases throughout the trading day before it bounces again toward the end of the trading day forming an inverse J-shaped pattern similar to McNish and Wood (1992) and closely confirming Al-Suhaibani and Kryzanowski (2000) for the Saudi market.

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